



# Global SME Gateway to the US Public Markets

## AAI MISSION

TO UNCOVER AND UNLEASH THE GREATEST INVESTMENT OPPORTUNITIES THE GLOBAL ECONOMY HAS TO OFFER THROUGH THE MARRIAGE OF THE TREMENDOUS GROWTH OCCURRING IN THE WORLD'S MOST DYNAMIC, EMERGING ECONOMIES AND THE DEPTH, BREATH AND LIQUIDITY OF THE NORTH AMERICAN CAPITAL MARKETS.

## LOJICA CAPITAL GROUP partners with AAI Global Equity as the National Representative for Mexico

Lojica Capital Group offers a dynamic and unique entry into the robust Mexican Mid-Market for AAI Global Equity. The Lojica Capital Group brings together corporate finance and legal services to address the needs of the mid market Mexican firms by combining Lojica International, a company delivering CFO solutions and advisory services to non-public companies seeking to optimize business and financial strategies and Larios y Rodriguez Del Bosque, providing legal counsel and transactional services to Mexican and foreign companies of all sizes since 1992. Under one roof, Lojica Capital Group provides a full range of corporate finance, legal and taxation services with a team of the most respected, connected, experienced and dedicated professionals in the market.

### Lojica Capital Group Expertise

- Business and strategic planning
- Corporate finance and debt financing
- Organizational restructuring and turnaround services
- Sourcing equity investments
- Monetization and exit strategy consultation
- Corporate legal and financial due diligence
- Cross-border credit transactions and agreements
- Guarantee trust agreements, Syndicated loan agreements
- Sales finance and guarantees
- Asset finance and securitization
- Revolving asset and inventory financing
- Buyouts
- Compliance
- Structuring of collaterals
- Negotiation on guarantees and collaterals



***“Many Mexican mid-market companies can greatly benefit from AAI’s funding model. Lojica Capital is poised to ensure the market in Mexico is now aware of AAI and the incredible value in listing as a US Public Company through AAI’s system. No other private equity firm offers companies equity funding AND the tools to dramatically increase shareholder value while allowing the company’s management to maintain control and receive the maximum benefit of the investment.”***

***Louis Jean Chartier, President & Founding Partner***



**Lojica Capital Group has extensive regional experience and long-standing relationships in the Mexican business community providing AAI unparalleled access to unique market opportunities.**



**LOUIS JEAN CHARTIER – President & Founding Partner.** Mr. Chartier is the founder and Managing Director of Lojica International. Born in Montreal, Canada, he earned a Bachelor of Commerce in Economics and Finance from McGill University, an MBA from the University of Texas at Austin, with Dean’s Award for Academic Excellence and a Master of Administration from Tecnológico de Monterrey in Mexico City. He is a regular member of the CFA Institute (level II candidate) and of the CFA Society of Mexico. Prior to founding Lojica International, Mr. Chartier was Director of International Investments and Chief Financial Officer with both large public multinationals and a private-equity backed company, living in Canada, Mexico and Peru.



**ALBERTO LARIOS LEON – Founding Partner.** Mr. Larios is the Founder and Managing Partner of the Larios y Rodriguez del Bosque. Born in Mexico City, Mexico and educated at the Universidad Nacional Autónoma de México (UNAM) (L.L.B). He has over 20 years experience in corporate transactional work, cross border transactions, intellectual property expertise, international specialization with corporate focus. Author of: "Naturaleza Jurídica de los Compromisos ante la Comisión Nacional de Inversiones Extranjeras" (The Legal Nature of Commitments Assumed before the Mexican Foreign Investment Commission). Specialization taken on Intellectual and Industrial Property Law and Tax Law at the UNAM.

## RECENT TRANSACTIONS

- ❖ *France Telecom*
- ❖ *Fondo Reto, SINCA*
- ❖ *Starcore International Holdings.*
- ❖ *Great Panther Resources*
- ❖ *Pan American Silver*
- ❖ *Industrias Resistol, S.A, de C.V*
- ❖ *Artecola, S.A. de C.V*
- ❖ *Sandy Beach Resorts*
- ❖ *Regions Bank NA*
- ❖ *Genzyme Corporation*
- ❖ *Hydro-Quebec International*
- ❖ *Bombardier Transportation*

***“Today’s growth in Mexico is driven by the middle market. AAI’s focus and specialization is EXACTLY positioned to serve this need and provides all the tools necessary to foster the mid-market companies’ further expansion.”***

***Alberto Larios Leon – Founding Partner***

We encourage our Limited Partners, Investors and friends of AAI to reach out to Lojica Capital Group if you are doing business in Mexico and please welcome their firm to the AAI Network. We look forward to a prosperous partnership with Lojica Capital Group as well as building a significant bridge between the investors in the US Public Markets and the outstanding investment opportunities that exist in the emerging markets of Mexico.

Please contact Louis Jean Chartier for more information at [LChartier@aainvestments.com](mailto:LChartier@aainvestments.com).

**AAI**

**EXPERIENCE**

**Access America Investments** is a globally focused fund management company dedicated to the world’s most dynamic international markets. AAI, and the funds it manages, provide late stage private equity to well managed and rapidly growing mid-market companies based outside of the United States that are seeking a near term public listing in North America. AAI’s investment methodology and global network of offices has historically generated exceptional returns for the funds’ investors and dramatic growth and wealth creation for its portfolio companies. AAI is actively investing throughout Asia, South America, Central and Eastern Europe, the Mediterranean, the Middle East and Africa and maintains a rapidly growing network of representative offices worldwide.



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For more information regarding AAI, our investment criteria, investment opportunities or becoming a National Representative in your country for AAI please contact:

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